



## Vice President of Impact Funds

### Description

#### About One Earth Future

For over a decade, One Earth Future has worked to prevent armed conflict and promote stability through creative and inclusive problem-solving. As an operating foundation, OEF leverages its core endowment and overseas development assistance to achieve the flexibility and scale needed to solve problems in places suffering from fragility and seemingly inescapable conflict. With headquarters in Colorado and offices worldwide, OEF is positioning itself as a partner of choice for governments, implementers, and donors working to prevent conflict, promote sustainable development, and enhance local governance in the most difficult places on the planet.

Since 2018, One Earth Future has been managing the Nordic Horn of Africa Opportunities Fund, a ~ USD 25 million Sharia-compliant debt fund in the Somali region. Thanks to OEF's ability to bring best practices to fragile environments and utilize community leaders to conduct effective due diligence and create a social incentive to repay, the fund has successfully generated jobs and has been growing businesses in one of the most fragile markets in the world. As a result, OEF has become known for fund management in fragile states and is currently working to expand its work in the Sahel region. They aim to position fund management in fragile and conflict-affected settings as a flagship OEF effort with a global footprint.

#### About the Role

The Vice President (VP) of Impact Funds is a new executive role at OEF, overseeing OEF's existing fund management portfolio and leading the expansion of their fund management efforts to other fragile and conflict-affected settings worldwide. This person will be an experienced investment professional with strong cross-cultural communication skills and will build strong relationships with existing and potential new investors. The VP must be willing to roll up their sleeves and work effectively with in-country teams to achieve the fundraising and placement goals established as part of OEF's strategic plan. A strong operational manager, the VP of Impact Funds will need to tailor processes for fragile and conflict-affected settings while at the same time designing and managing a unified and efficient system for fund management, administration, reporting and accounting. Reporting to the Executive Director & COO, the VP of impact funds will be a mission-oriented leader interested in both impact and return on investment, coordinating with OEF's development programs to ensure holistic and peace-positive investment approaches.

#### Duties and Responsibilities

- Lead the expansion of OEF's fund management work to other fragile and conflict-affected states, beginning with the Sahel;
- Structure new funds, including defining impact and investment theses, developing implementation plans, and negotiating limited partnership agreements;
- Provide management and oversight of OEF's in-country fund management teams, partnering with global colleagues to drive impact strategies across the organization;
- Identify, court, and bring in investors to existing and new funds;
- In partnership with in-country leadership, develop marketing materials for the fund, including teasers, pitch decks, term sheets, and investment memoranda;
- Create and manage local fund management teams, including the recruitment of strong, experienced, in-country leadership;
- Develop, monitor, and refine processes for identifying investee companies, conducting due diligence, structuring deals, and managing reporting requirements in line with the investment thesis, impact strategy, and risk-return objectives, with support from in-country leadership;
- Create a 3 to 5-year business plan with financial projections on projected fund performance and return on invested capital for OEF's fund management work worldwide;
- Partner with key internal stakeholders on the implementation of new ESG initiatives and other similar requirements, including educating staff and advocating new strategies to complement the existing offerings;
- Manage and participate in the LP due diligence process;
- Partner with in-country leadership to tailor best practices to the local environment;
- Building on OEF's existing systems, create a unified, efficient, and synergistic system for fund management, reporting, accounting, and administration across all of OEF's impact funds worldwide.

## Skills and Experience

- Bachelor's Degree required. MBA preferred;
- At least 15 years of professional experience in early-stage investing, impact investing, commercial lending, investment banking, fund management, or frontier market investing;
- At least seven years of general management experience, ideally overseeing multiple supervisors;
- Familiarity with developing or frontier markets, ideally in Africa;
- Experience developing pipelines of investment opportunities, identifying, and securing sources of debt and/or equity, conducting due diligence, and structuring performance-based partnerships;
- Maturity and professional experience necessary to interact effectively as a trusted partner with Development Finance Institutions (DFIs) and other institutional investors;
- Demonstrated success in designing, implementing, and improving scalable project management systems and accountability frameworks for distributed teams;
- Demonstrated experience with fund design, structuring, and capital stacking, as well as fund management and administration;
- Strong cross-cultural communication skills;
- A strategic thinker able to spot, analyze, and articulate emerging problems;
- Fluency in English;
- Existing networks in impact investing and/or development finance;
- Familiarity and experience with cloud-based enterprise software platforms such as Monday.com;
- Salesforce, G Suite and Office365.

## Preferred Qualifications:

- Demonstrated ability to adapt traditional fund management best practices to the realities of fragile and conflict-affected situations;
- Experience with mission-driven impact investing;
- Prior familiarity with ESG, CSR and impact measurement;
- Understanding of and experience with Islamic finance;
- Fluency in a second language, ideally French, Swahili, or Arabic.

*One Earth Future (OEF) celebrates differences and welcomes their benefits. Therefore, they are proud to be an equal opportunity workplace. They are committed to equal employment opportunity regardless of race, color, ancestry, religion, sex, national origin, sexual orientation, age, citizenship, marital status, disability, gender identity or Veteran status. If you have a disability or special need that requires accommodation, please let us know.*

## Meta Fields